BID ITEM WORKBOOK
COSTARS-3 REBID IT Hardware (September 2010)
BID ITEM SHEET

BIDDERS/CONTRACTORS LEGAL NAME: Island Tech Services, LLC

PRICING

The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of products. Please reference Subsection 6.b. of the Special Terms and Conditions for further guidance.

After Contract award, a Contractor may offer, either on its own initiative or at a Purchaser's request, additional discounts, reduced mark-ups, customized lists, or discounted prices for any purchase within the scope of the Contract, even if such discounts, mark-ups, or discounted prices were not included in the bid prices.

The Bid Item Workbook should contain a separate Bid Item Sheet for each manufacturer's price list or cost sheet.

MANUFACTURER: WatchGuard Technologies, Inc

PRICING STANDARD: (Check that which is applicable.)

√	Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
	Suppliers Cost Plus % of Mark-up
	Custom List including Net Prices

PRICE LIST IDENTIFICATION:

CATALOG OR PRICE LIST NAME: Watchguard Pricelist - Americas
IDENTIFICATION NO. (IF APPLICABLE):
EFFECTIVE DATE: January , 2011
CLASS OF PURCHASER: All Purchasers
(i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	% DISCOUNT FROM LIST PRICE		
FIREBOX ® XTM LINE	10%		
FIREBOX ® XCS PRODUCT LINE	10%		
FIREBOX ® ACCESSORIES	10%		
FIREBOX ® SSL PRODUCT LINE	10%		