BID ITEM WORKBOOK
COSTARS-3 Supplement #4 IT Hardware
BID ITEM SHEET
BIDDERS/CONTRACTORS LEGAL NAME Island Tech Services, LLC

PRICING
The Bidder may offer any type of discount, mark-up, or other pricing structure such as multiple discounts for different lines of products, or different price lists, or different classes of Purchasers, or different prices for different quantities of product

After Contract award, a Contractor may offer, either on its own initiative or at a Purchaser's request, additional discounts, reduced mark-ups, customized lists, or discounted prices for any purchase within the scope of the Contract, even if such discount

MANUFACTURER: Panasonic Computer Solutions

PRICING STANDARD: (Check that which is applicable.)
√ Catalog or Manufacturer's/Distributor's Most Recently Published Price List Less % of Discount
_____ Suppliers Cost Plus % of Mark-up
_____ Custom List including Net Prices

PRICE LIST IDENTIFICATION:
CATALOG OR PRICE LIST NAME: February 2009 Pricing Guide
IDENTIFICATION NO. (IF APPLICABLE):
EFFECTIVE DATE: February 2009
CLASS OF PURCHASER: All Purchasers
(i.e. All Purchasers or separate lines for specific classes, such as Educational Purchasers and Non-educational Purchasers.)

ITEM CATEGORY	% DISCOUNT FROM LIST PRICE		
Full Rugged	10%		
Semi Rugged	8%		
Business Rugged	6%		
Ultra Mobile	8%		
Accessories	5%		